



Wisconsin Compensation Rating Bureau

262-796-4540 ▲ Fax 262-796-4400 ▲ www.wcrb.org

P.O. Box 3080 ▲ Milwaukee, WI 53201-3080

Located at 20700 Swenson Drive, Suite 100, Waukesha, WI 53186

**CIRCULAR LETTER 1206—MAY 16, 2017
ANNUAL MEETING MINUTES**

PROCEEDINGS OF THE WISCONSIN GOVERNING COMMITTEE

TO: MEMBERS OF THE BUREAU

Minutes of the Annual Meeting held in the premises of the Wisconsin Compensation Rating Bureau, 20700 Swenson Drive, Waukesha, WI 53186 on Thursday, May 11, 2017. The meeting was called to order at 10:30 A.M. with the following members present:

ORGANIZATION

REPRESENTATIVE

AIG COMPANIES

Ira Feuerlicht

- AIU Insurance Company
- American Home Assurance Company
- AIG Assurance Company
- AIG Property & Casualty Company
- Commerce & Industry Insurance Company
- Granite State Insurance Company
- Illinois National Insurance Company
- Insurance Company of the State of PA
- National Union Fire Insurance - Pittsburgh
- New Hampshire Insurance Company

ACCIDENT FUND GROUP

Scott Beaver

- Accident Fund National Insurance Company
- Accident Fund Insurance Company of America
- Accident Fund General Insurance Company
- United Wisconsin Insurance Company

CHUBB COMPANIES

Mark Hilgart

- Chubb Indemnity Insurance Company
- Chubb National Insurance Company
- Executive Risk Indemnity Inc.
- Federal Insurance Company
- Great Northern Insurance Company
- Pacific Indemnity Company
- Vigilant Insurance Company

CIRCULAR LETTER 1206—MAY 15, 2017—PAGE 2

EMC COMPANIES

EMCASCO Insurance Company
Employers Mutual Casualty Company
Hamilton Mutual Insurance Company
Union Insurance Company of Providence

Dave Young
Mike Lester

GENERAL CASUALTY COMPANIES

Blue Ridge Indemnity Company
General Casualty Company of WI
General Casualty Insurance Company
National Farmers Union Property & Casualty Company
North Pointe Insurance Company
Praetorian Insurance Company
QBE Insurance Corporation
Regent Insurance Company
Southern Fire & Casualty Company
Southern Guaranty Insurance Company
Southern Pilot Insurance Company
Stonington Insurance Company
Unigard Indemnity Company
Unigard Insurance Company
United Security Insurance Company

George Busche

HARTFORD GROUP

Hartford Accident & Indemnity Co.
Hartford Casualty Insurance Co.
Hartford Fire Insurance Co.
Hartford Insurance Co. of the Midwest
Hartford Underwriters Insurance Co.
Nutmeg Insurance Co.
Property & Casualty Insurance Co. of Hartford
Sentinel Insurance Co. Ltd
Trumbull Insurance Co.
Twin City Fire Insurance Co.

Wendy Bernard

INSURANCE COMPANY OF THE WEST

Ken Metz
Jim Hoppe

LIBERTY INSURANCE GROUP

American Economy Insurance Company
American Fire & Casualty Company
American States Insurance Company
Consolidated Insurance Company
Employers Insurance Company of Wausau
First Liberty Insurance Company
First National Insurance Company of America
General Insurance Company of America
Hawkeye Security Insurance Company

Steve Ginsburg

Indiana Insurance Company
LM General Insurance Company
LM Insurance Corporation
LM Property & Casualty Insurance Company
Liberty Insurance Corp
Liberty Insurance Underwriters Company
Liberty Mutual Fire Insurance Company
Liberty Mutual Insurance Company
The Midwestern Indemnity Company
Ohio Casualty Insurance Company
Ohio Security Insurance Company
Peerless Indemnity Company
Peerless Insurance Company
Safeco Insurance Company of America
The Netherlands Insurance Company
Wausau Business Insurance Company
Wausau General Insurance Company
Wausau Underwriters Insurance Company
West American Insurance Company

SFM MUTUAL INSURANCE COMPANY

Brian Bent
Nick Marino

SECURA COMPANIES

Secura Insurance A Mutual Company
Secura Supreme Insurance Company

Steve Miller

SENTRY COMPANIES

Dairyland Insurance Company
Florist Mutual Insurance Company
Middlesex Insurance Company
Patriot General Insurance Company
Sentry Casualty Company
Sentry Insurance, A Mutual Company
Sentry Select Insurance Company
Viking Insurance Company of WI

Steve Bandy
Mike Schimke

SOCIETY INSURANCE A MUTUAL COMPANY

Holly Lifke
Tricia Wood
Steve Wolf

TRAVELERS INSURANCE COMPANIES

Automobile Insurance Company of Hartford
Charter Oak Fire Insurance Company
Discover Property & Casualty Insurance Company
Economy Fire & Casualty Company
Farmington Casualty Company
Fidelity & Guaranty Insurance Company

Kathy Muedder

Fidelity & Guaranty Insurance Underwriters
Phoenix Insurance Company
St. Paul Fire & Casualty Insurance Company
St. Paul Fire & Marine Insurance Company
St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
St. Paul Protective Insurance Company
Select Insurance Company
Standard Fire Insurance Company
Travelers Casualty Company
Travelers Casualty Company of CT
Travelers Casualty & Surety Company
Travelers Casualty & Surety of America
Travelers Casualty Insurance Company of America
Travelers Commercial Casualty Company
Travelers Commercial Insurance Company
Travelers Constitution State Insurance Company
Travelers Indemnity Company
Travelers Indemnity Company of America
Travelers Indemnity Company of CT
Travelers Property Casualty Company of America
United States Fidelity & Guaranty

WEST BEND MUTUAL INSURANCE COMPANY

Tom Vanderbusch
Brian McEvoy

Companies Represented by Proxy:

AMERICAN ALTERNATIVE INSURANCE CORP

CHURCH MUTUAL INSURANCE COMPANY

DONEGAL INSURANCE GROUP

Donegal Mutual Insurance Company
Le Mars Insurance Company
Peninsula Insurance Company
Peninsula Indemnity Company
Sheboygan Falls Insurance Company

FEDERATED GROUP

Federated Mutual Insurance Company
Federated Service Insurance Company

FRANKENMUTH GROUP

Ansur America Insurance Company
Fortuity Insurance Company
Frankenmuth Mutual Insurance Company

GRINNELL MUTUAL INSURANCE

UNITED STATES FIRE INSURANCE GROUP

Crum & Forster Indemnity Company
North River Insurance Company
United States Fire Insurance Company

XL INSURANCE GROUP

Greenwich Insurance Company
XL Insurance America Inc.
XL Reinsurance America Inc.
XL Specialty Insurance Company

(To obtain a complete listing of Bureau members, please see the Wisconsin Compensation Rating Bureau 2016 Annual Report.)

Also Present:

Arthur J. Gallagher & Co.
Department of Workforce Development (teleconference)
Milliman
Office of the Commissioner of Insurance

Riegel Law
Wisconsin Manufacturers & Commerce
Wisconsin Compensation Rating Bureau

Sherry Rowin
BJ Dernbach
Lori Julga
Andrew Stoughton
David Haushalter
Paul Riegel
Chris Reader
Bernie Rosauer
Tad Cleveland
Nancy Kierzek
Beth Nickel
Jaclyn de Medicci
Donna Knepper
Kay Higgins

The Chairperson read the following opening statement before convening the meeting:

“This Committee meeting has been called to discuss the items of mutual interest and concern to the members of the Wisconsin Compensation Rating Bureau. In accordance with both Federal and Wisconsin State Anti-trust Laws, this Committee is prohibited from any discussion or action which constitutes any form of boycott, coercion, or intimidation.”

1. Mr. Bernie Rosauer, President of the Wisconsin Compensation Rating Bureau, was advised that a quorum was established, and the meeting was declared open for business.
2. The reading of the minutes for the last Annual Meeting was waived, and the minutes were approved as published.

3. The next order of business was the submission of the President's report for the 2016 business year.

Mr. Rosauer's summary included:

- \$1,990,000,000 in total estimated year-end written premium
- Decrease in total WI risks from 144,638 to 144,303
- 10-1-16 overall rate decrease of 3.19%
- 2016 WWCIP Activity
 - Percentage of Pool premiums vs. total WI premiums decreased from 6.3% to 5.1%
 - Percentage of employers in the Pool vs total WI employers decreased from 17.6% to 17.0%
- Completed 881 inspections
- Changes in the Annual Report
- Bureau modernization and technology innovations
- 100th anniversary of the WCRB

Mr. Rosauer expressed his gratitude to the Governing Board, Rating Committee, Pool Committee, and the several subcommittees for their commitment and hard work during 2016. He also acknowledged the assistance and cooperation of the Office of the Commissioner of Insurance, the Department of Workforce Development, the WCRB Vice Presidents and staff for their dedication throughout the year.

4. The membership next discussed the proposed revision to the WCRB By-Laws. By unanimous consent of all members present, the proposed amendment to the WCRB bylaws to expand both the Rating Committee and Governing Board to consist of up to ten carrier members will be filed with OCI. This creates an additional vacancy for a stock carrier and non-stock carrier for both committees.
5. The next order of business was the election of companies to fill the vacancies of retiring committee members on both the Governing Board and the Rating Committee. Governing Board chairperson directed that the representatives of the stock and non-stock companies caucus separately for this purpose. Employers Insurance of Wausau has changed its classification of representation on the Rating Committee and Governing Board from non-stock to stock.

Upon adjournment of the caucuses, the spokespersons for the stock and non-stock companies advised that the following companies had been elected to the Governing Board and Rating Committee:

GOVERNING BOARD

American Home Assurance Company
Employers Insurance of Wausau
SFM Mutual Insurance Company

West Bend Mutual Insurance Company

RATING COMMITTEE

Employers Insurance of Wausau
SFM Mutual Insurance Company
Sentry Insurance A Mutual Company
Travelers Indemnity Company
West Bend Mutual Insurance Company

The Wisconsin Committees are now comprised of the following companies:

GOVERNING BOARD

American Home Assurance Company
Employers Insurance of Wausau
General Casualty Insurance Company
Secura Insurance, A Mutual Company
Sentry Insurance, A Mutual Company
SFM Mutual Insurance Company
Society Insurance, A Mutual Company
Travelers Indemnity Company
United Wisconsin Insurance Company
West Bend Mutual Insurance Company
Dan Burazin (Employer Representative)
Chris Reader (Employer Representative)

RATING COMMITTEE

American Home Assurance Company
Employers Insurance of Wausau
Employers Mutual Casualty Company
General Casualty Insurance Company
Sentry Insurance, A Mutual Company
SFM Mutual Insurance Company
Society Insurance, A Mutual Company
Travelers Indemnity Company
United Wisconsin Insurance Company
West Bend Mutual Insurance Company
Dan Burazin (Employer Representative)
Chris Reader (Employer Representative)

6. The stock companies elected American Home Assurance Company to Chair the Governing Board; the non-stock companies elected Employers Mutual Casualty Company to Chair the Rating Committee and Secura Insurance, A Mutual Company as Vice-Chair of the Governing Board.

7. There being no further business to transact, the meeting was adjourned.

Donna Knepper
Executive Secretary